

AJ ALLY

R.PH., MBA

Principal and Pharmacy Management Consultant

aj.ally@milliman.com

Office +1 312 577 2865 | Cell +1 630 991 0369



Current Responsibility

AJ Ally is a principal and pharmacy management consultant with the Chicago office of Milliman. AJ joined the firm in early 2019 as a healthcare strategist and currently leads strategic client engagements.

Professional Work Experience

AJ is a licensed pharmacist with over 25 years of experience in life science, pharmacy, and managed care. AJ has deep expertise in the pharmacy supply chain, PBM pricing strategies, operations, formulary rebates, specialty pharmacy, and benefit designs. He has worked with all types of payers, supporting strategy and implementation.

AJ has held various leadership roles within the PBM industry. He has a successful track record to advance a company's capabilities, bringing a higher level of strategic and analytical discipline to understand the customer, which has resulted in new solutions within the pharmacy benefits industry. AJ's previous roles as Vice President of Pharmacy and Vice President of Strategy encouraged transformation and transparency in the pharmacy supply chain and introduced new plan designs and the use of technology to improve provider-patient relationships. AJ was also instrumental in introducing new PBM solutions in the market that reduced total cost and increased member access, including launching the first PBM narrow formulary.

AJ started his career in life science market access, where he worked with Integrated Delivery Health Systems to support P&T decisions and pull-thru formulary products. AJ also spent several years at Hewitt Associates, consulting for Fortune 500 employers with designing and managing their pharmacy and health and welfare benefits.

Over the past two decades, AJ has been a frequent speaker at conferences and is considered by his peers as a thought leader in pharmacy benefits and the pharmacy supply chain.

Professional Designations

Member, Academy of Managed Care Pharmacy

Education

- Licensed Pharmacist, New York
- MBA, State University of New York at Buffalo

Presentations and Publications

- Ally, A., Gruenhaupt, M., et al. "Payer Strategies for GLP-1 Medications for Weight Loss." August, 2023.
- Ally, A., Berman, M., "Potential Policy Changes that Could Upend Drug Prices." PM360, April 2022.
- Ally, A., Berman, M., Pierce, K., Klein, M., "The Inflation Reduction Act Passed, Now What?" PM360, September 2022.
- Ally, A. et al., "Specialty Pharmacy Innovation in the Supply Chain." Asembia, 2022.
- Ally, A. and Henshaw, J., Milliman Healthcare Intelligence Client Forum, "Rebate GPOs role in the Pharmacy Supply Chain." October 2021.
- Ally, A., et al., "PBM Pricing Tactics in State Managed Medicaid Plans." Milliman Medicaid Client Forum, 2021.
- Ally, A., et al., "Pharmacy Benefit Management Innovation Symposium." Nephron Research, October 2020.
- Ally, A., "Pharmacy Innovation, a Glance into the Future." CBI 5th Annual PBM Contracting, July 2019.
- Ally, A. and George, S., "The Role of the Institute for Clinical and Economic Review in Reviewing New and Innovative Products." ArtSci Innovative Contracting Bootcamp, November 2019.
- Ally, A., "Is drug price transparency to consumers possible?" SS&C Blog. 2018. [www.ssctech.com/blog/Is-drug-price-transparency-to-consumers-possible-\(ssctech.com\)](http://www.ssctech.com/blog/Is-drug-price-transparency-to-consumers-possible-(ssctech.com))
- Ally, A., "Formulary Innovations in a Changing Pharmaceutical Landscape." CVS Health, June 2012.
- Ally, A., "Plan Strategies to Control Cost and Trend." Drug Benefit News, August 2011.
- Ally, Brennan, Liberman, and Moore, "Effectiveness of physician alerts to resolve potential gaps in pharmacotherapy." American Health & Drug Benefits, May / June 2010.
- Ally, A., "Optimizing Generic Utilization Through Progressive Plan Designs." AMCP, October 2009.

